

CTP Insider

A quarterly publication for the Certified Transportation Professional published by the NPTC Institute.

Summer 2022

Quarterly Highlights

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NPTC ANNOUNCES NATIONAL SAFETY CONFERENCE PROGRAM

NPTC'S NATIONAL SAFETY CONFERENCE, SCHEDULED FOR SEPTEMBER 7-9, 2022 AT THE OMNI ORLANDO RESORT IN CHAMPIONSGATE, FL, is expected to draw nearly 300 private fleet safety professionals from a wide and diverse spectrum of private fleets and supplier companies which are focused on continuous improvement, innovative safety protocols in driver management, and world class safety standards.

This Conference is designed to optimize return-on-investment for all attendees. It is an intense, concentrated overview of key issues of interest and importance to running a private fleet operations at an exceptionally high standard of safety. Assisted by the recommendations of the Council's Safety Committee, the program features a series of general session presentations, networking breakouts, and safety-in-the-round discussions led by a faculty of some of the private fleet industry's leading practitioner experts. Topics that will be covered include:

- Washington Report:
- Risk Managers vs Risk Takers-Exploring the inherent conflicts between Safety and Management
- Impact of Driver Turnover on Safety
- What Does the Trend to Reduce Driver Hiring Standards and Screening Protocols Mean for Safety Performance?
- Data Indigestion: How Much is Enough?
- Extended Trade Cycles and the Aging Truck Fleet: How Does That Affect Safety
- Customizing Your Driver Training Programs
- Adapting the Driver Handbook in the Age of Technology
- Active Safety Technologies: A Panel Discussion
- Building a Program to Recruit from Within
- Working with Driver Training Schools
- Developing Driver Coaches
- Working With Third Party Safety Professionals
- Developing Effective Safety Metrics and Dashboards
- Driver Wellness In the Aftermath of the Pandemic



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Safety Conference Continued

- Driver Rewards and Recognition
- The Role of Driver Compensation on Fleet Safety
- Data Integration
- How to Develop and Implement Peer Review and Internal DOT Audit
- Driver Apprenticeship Programs and Developing Younger Drivers

One of the highlights of the Safety Conference will be an **Exhibit Hall featuring more than three dozen exhibitors**, from a wide and diversified spectrum of fleet practitioner and supplier/vendors. Exhibitors are strongly encouraged to make their booth selection early as the exhibit hall is expected to sell out quickly. Suppliers should contact Serena Porter at sporter@nptc.org to reserve their space today.

The core purpose of the conference is to provide attendees with state-of-industry management resources, new ideas, upgraded operational practices, and a unique business network of contacts to help private fleets build strong safety cultures within their companies.

Chuck Amen, CTP, NPTC Board Chair and Fleet Operations Manager, Hillyard, Inc., says, "This is a pretty intense two-day experience. I've been coming to the safety conference for years and always take away a wide range of insights and new ideas which I can put in practice from day one when I return to work. Like a lot of repeat attendees, this explains why I come back year after year."



Tim Eckhardt, CTP, Chair of NPTC's Safety Committee, Director of Safety for Dot Foods/Dot Transportation, and winner of the 2022 NPTC Private Fleet Safety Professional of the Year award, says,



"This is a pretty intense two-day experience. I've been coming to the Safety Conference for years and always take away a wide range of insights and new ideas."

Chuck Amen, CTP

"My expectations of the conference are exceeded every year. It's just a great venue to learn and connect with safety experts who bring insightful information to the show."

NPTC's General Council **Rick Schweitzer** will lead off the conference with his special monthly Washington Report update on the latest legislative and regulatory affairs affecting private fleet trucking, sponsored by Centerline Drivers LLC.



NPTC has reserved a block of sleeping rooms at the special discounted rate of \$185.00 per night. To guarantee availability at the \$185.00 rate, make your reservation by August 15, 2022.

NPTC/INTERNATIONAL TRUCKS DRIVER ALL-STAR PROGRAM

Nearly two dozen drivers will be recognized as **NPTC National Driver All-Stars** during the NPTC National Safety Conference, September 7-9. This unique program, co-sponsored by International Trucks / Navistar, Inc., is designed to recognize NPTC private fleet drivers for meeting high performance standards in the fields of customer service, safety and compliance. It recognizes the top drivers of NPTC Fleet member companies based on how they perform against their own internal customer service metrics. This program provides a way to recognize any private fleet driver for delivering the high levels of customer service with which private fleets distinguish themselves. The ceremony recognizing this year's National Driver All-Stars will be on **Thursday, September 8, 2022**.

National Safety Conference Exhibitors as of June 27, 2022

Asurint
CarriersEdge
CEI Group
Centerline Drivers, LLC
Cooling Concepts, LLC
CPC Logistics, Inc.
Dedicated Sleep
DISA Global Solutions
Drivers Legal Plan
E.A. Dion, Inc.
EBE Technologies
Fleetworthy Solutions
Idelic
IMMI
International Truck

J.J.Keller & Associates, Inc.
Konexial, Inc.
L3Harris / Driver Training Solutions
Luma Brighter Learning
Lytx
MAGTEC Products, Inc.
Mobileye, an Intel Company
Netradyne
Pedigree Technologies
Penske Truck Leasing Company
Pulsar Informatics, Inc.
Rand McNally
SambaSafety
Scraper Systems by Rite-Hite
SleepSafe Drivers

TransForce
TruckRight
UpTake
Velocitor Solutions
Zonar Systems, Inc.

NPTC CONCLUDES HIGHLY SUCCESSFUL ANNUAL CONFERENCE

NPTC'S ANNUAL CONFERENCE OF 2022 WAS, BY EVERY MEASUREMENT OF SUCCESS, THE BEST CONFERENCE EVER held by the Council. "The energy and enthusiastic excitement were beyond anything I have seen before," said Chuck Amen, CTP, newly-elected Chair of the Board of Directors and Fleet Operations Manager of Hillyard, Inc., which was honored as Finalist in Fleet Owner Magazine's Top 500 Private Fleet of the Year award for 2022 presented in a ceremony on the final day of the conference.

The Council would like to thank the 1,224 total attendees, 176 exhibitors, more than 65 speakers and facilitated roundtable discussion group leaders, and dozens of sponsors for their extraordinary contributions in making the event so special. "We now have tremendous momentum," said Amen. "and the potential for an ever bigger and better show in Orlando, Florida, set for May 7-9, 2023, at the Hyatt Regency and Orange County Convention Center. We've already pre-sold more than 100 exhibit booths, many for larger space than this year."

NPTC ELECTS NEW LEADERSHIP

Chuck Amen, CTP, Corporate Transportation Operations Manager, Hillyard, Inc. has been elected Chair of the NPTC Board of Directors. He replaces outgoing Board Chair **Mike Schwersenska, CTP**, Director of Transportation & Logistics, Brakebush Transportation, Inc.

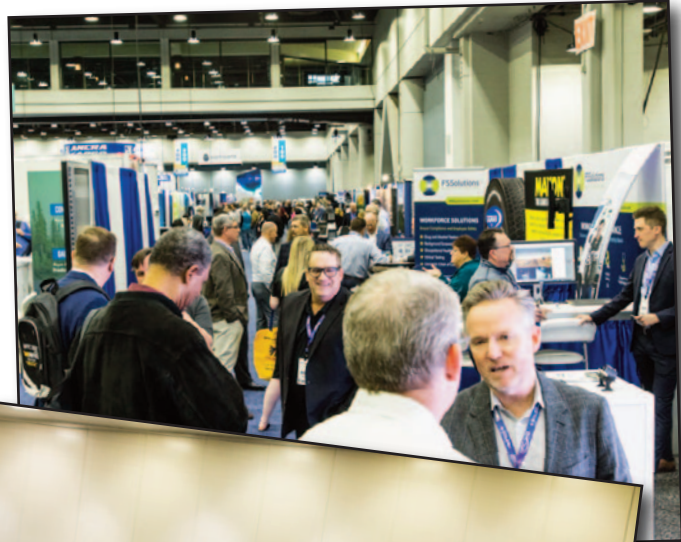
Chuck has more than 30 years of transportation experience. He began employment with Hillyard in 2001 and currently oversees a private fleet that delivers to 24 distribution centers and more than 100 independent distributors in 48 states. Chuck obtained his CTP designation in 2009. He was named to the NPTC Board of Directors in 2014 and was elected to the Executive Committee in the capacity of Vice Chair in 2020.

Also elected as NPTC officers were:

- **Vice Chair - David Barth, CTP**, Transportation Area Manager, Wegmans Food Markets, Inc.
- **Treasurer - Bedford Monday, CTP**, Director of Warehouse Operations, The Schwan Food Company
- **Secretary - Mari Roberts, CTP**, Vice President of Transportation, Frito-Lay, Inc.

The newly elected members seated on the Board of Directors were: **John Gillenwater, CTP**, Director of Fleet Operations, Home City Ice; **Laura Johnson, CTP**, General Manager, NIC Federal, LLC; **Steve Lovelady**, Director of Sales - Truck Market, IMMI; **Duane Woods, CTP**, Senior Director, Transportation Operations, Albertsons Companies; **Robert Mann**, Vice President and Assistant General Manager, Vocational Business, International Truck/Navistar, Inc.; and **Andrea Viele, CTP**, Group Transportation Manager, Nestle USA.

They join existing board members: **Keith Frantz, CTP**, DOT Compliance Manager, ADM Trucking, Inc.; **Tim Eckhardt, CTP**, Director of Safety, Dot Transportation, Inc.; **Brian Johnston, CTP**,



Sr. Director of Transportation, Core-Mark International; **Troy Kays, CTP**, Director Transportation Safety & Compliance, Trans Papa Logistics - Papa Johns; **Randy Maddox, CTP**, Region Category Manager, Mobile Equipment, CRH/Oldcastle Building Products; **Paul Miller, CTP**, Director of Transportation, Merchants Distributors, LLC; **Rosemary Schaffer, CTP**, Director, Sales Growth Initiatives, Penske Truck Leasing Company; **Pat Toler, CTP**, Logistic Execution Leader, Marzetti Company; **Scott Willert, CTP**, President, America's Service Line, LLC

Leaving the NPTC Board and thanked for their years of service were: **Lewis Allen, CTP**, Director, Fleet Operations, Aaron's, Inc.; **Luann Dunkerley**, Region Sales Manger - Northeast & Midwest, CEI Group, Inc.; **Robert Larsen**, Sr. Director, Research & Development, J. J. Keller & Associates, Inc.; and **Larry Ogg, CTP**, Director of Logistics, UFP Industries, Inc.



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Taylor Wise, CTP
Assistant Transportation Manager—Admin
Dot Transportation

“A RISING STAR”

TAYLOR WISE, CTP, ASSISTANT TRANSPORTATION MANAGER—ADMIN, WITH DOT TRANSPORTATION, WAS HONORED THIS PAST APRIL AT NPTC’S ANNUAL CONFERENCE AS THE “TOP GRADUATE” of the Certified Transportation Professional® (CTP) Class of 2022, an award sponsored each year by *Fleet Owner Magazine*.

Raised in Concord, a small village of 150 residents in western Illinois, Taylor’s career intent was to be a biologist for the Environmental Protection Agency or Bureau of Land Management. Taylor was a top student in high school, class president, and cheerleader all four years. After graduation, she enrolled in Southern Illinois University – Edwardsville - and earned a bachelor’s degree in biology and is completing a master’s degree in biology - plant ecology with a special interest in invasive plant species.

While working on her graduate degree, Taylor served as a biological science laboratory teaching assistant helping promote learning and development of entry-level biological science students by leading hands-on laboratory classes.

Her introduction to transportation began when she accepted a position while going to school as package dispatch supervisor for UPS where she supervised daily activities of package handlers and drivers including planning and organizing daily routes for distribution. “I really enjoyed the people and was ready for a full-time opportunity,” Taylor said.

After a few years, she accepted a Management Trainee position with Dot Transportation, working and training with various teams and individuals to learn about core functions of Dot Foods and understanding how the internal and external services provided contributed to the success of the company.

“This was a tremendous job,” said Taylor. “I fell in love with what I’m doing.”

She was promoted in early 2021 to Assistant Transportation Manager and now manages the Dot Transportation administrative payroll team for DOT drivers and owner operators helping provide quality customer service for drivers covering payroll issues and related driver questions.

When Taylor signed up for the Private Fleet Management Institute, she had no preconceived expectations and was not too worried except for time constraints. The first day, however, she thought, “Oh, no, this is overwhelming. I knew it would be more of a time commitment than I expected. At that point I decided I was going to be a sponge.”

“PFMI leader Tom Moore emphasized looking at the ways others are doing things. Our Dot Transportation ways are successful but other companies are doing things differently and are also successful. PFMI taught me to see success in more than one way. It was awesome learning about alternatives.”

At PFMI, everyone was speaking out and sharing information. It was all so very beneficial. I brought a lot of stuff home which I’m

still unpacking.”

“All the attendees were serious about being there and keen to learn from one another. They were, to a person, top quality individuals across the board. Fleet and allied/suppliers were all excellent. I did not feel like I was being sold something from any of the allied people. Conversations among attendees were at a professional grade level. Tom warned us in the beginning it would be like drinking from a fire hose. It was!”

Taylor said that after eight years of studying biology at the undergraduate and graduate level, she felt confidence as a test taker.

Continued on next page

“PFMI taught me to see success in more than one way. It was awesome learning about alternatives.”

Profile Continued

“The CTP exam was probably the hardest test of my career. From the sheer volume of material to the time allotted to answer questions, the exam was a unique challenge in my experience. Only three out of the five core subject matter topics covered by the CTP applied to my job. Finance was the hardest part for me; fortunately, I focused on the hardest stuff first.”

“The special thing about NPTC and becoming a CTP is being around people who are passionate about what they do and excited to be a part of the Council’s culture.

After the CTP graduate ceremony with my CTP Class of 2022, and after a few days of attending workshops and roundtable discussion sessions at the Annual Conference, I collected a stack of over 30 business cards of colleagues I met at the show who are now part of my business network. And from my CTP class, I have 77 fellow graduates and contacts I can reach out to and keep the flow of ideas and insights going.”

“As a final thought, the only thing left to say really is how grateful I am to the NPTC for the opportunity to learn and to Dot Transportation for supporting me.”

COMING EVENTS:

NPTC/J.J. KELLER & ASSOCIATES, INC. WEBCAST: “DRUG AND ALCOHOL CLEARINGHOUSE”

July 27

NPTC BENCHMARKING REPORT RELEASED

August 1, 2022

NPTC/J.J. KELLER & ASSOCIATES, INC. WEBCAST: “ATTRACTING, SCREENING AND RETAINING DRIVERS IN AN AGE OF DRIVER SHORTAGES”

August 31

NATIONAL SAFETY CONFERENCE

September 7-9, 2022 – Orlando, FL

2023 CTP ELIGIBILITY AND EXAM APPLICATIONS DUE

October 1, 2022

2023 CTP EXAM PREP WORKSHOP

January 13, 2023, Orlando, FL

2019 PRIVATE FLEET MANAGEMENT INSTITUTE

January 14-18, 2023, Orlando, FL

2023 CTP® EXAM

February 11, 2023

NPTC ANNUAL CONFERENCE 2023

May 7-9, 2023, Orlando, FL

NPTC/J. J. KELLER WEBCAST UPDATE

EVERY YEAR, THOUSANDS OF PRIVATE FLEET EXECUTIVES TUNE-IN to the NPTC/J. J. Keller Educational Webcasts to learn more about regulatory compliance, risk management, safety enhancements and more. The webcasts are free to NPTC member and existing CTPs can earn recertification points by participating in the webcast series.

In the coming months the webcasts will cover a range of issues including:

JULY 27 “Drug and Alcohol Clearinghouse”

AUGUST 31 “Attracting, Screening and Retaining Drivers in an Age of Driver Shortages (Including a Look at the Under 21 Apprentice Program)”

SEPTEMBER 28 “Living with ELDs and the Hours of Service Regulations”

OCTOBER 26 Topic to be determined.

To reserve your spot at one or more of these webcasts, please visit jjkeller.com/nptcinfo

NPTC and J. J. Keller would like to thank the following private fleet professionals who appeared on webcasts earlier this year. These webcasts have been archived to provide a resource to NPTC members – accessible at jjkeller.com/nptcinfo.

- In March, **Ray Byrd, CTP**, Vice President, Transportation & Distribution, Pioneer Sand Company and CTP Institute Board of Governors member, presented a case study of how his private fleet successfully navigated the new entry level driver training requirements
- In April, **Tim Eckhardt, CTP**, Director of Safety, Dot Transportation, NPTC Board member and Chair of the NPTC Safety Committee, shared insights into his company’s adoption of active safety technologies.
- In May, **David Fontana, CTP**, Senior Transportation Manager, AutoZone, Inc., provided a look at how his company had developed a system to monitor and improve its CSA scores.
- And just last month, **John Robbins, CTP**, Senior Director, Fleet Operations, Standard Logistics Transportation, discussed how his fleet had shared information with his drivers and internal personnel to help reduce their stress and clear up the confusion around roadside inspections and audits.



In the News



Eric C. DeJesus, CTP, has been named Safety Consultant for J. J. Keller & Associates, Inc.



John Halambeck, CTP, has been promoted to Sr. Account Executive - National Accounts for J. J. Keller & Associates, Inc.



Doug Simpson, CTP, has been named Director, Fleet & Transportation for Bob Evans Transportation Co.



David Gadberry, CTP, has been promoted to Transport Strategy Analyst at Toyota North America



Randy Maddox, CTP, has been named America’s Region Category Manager, Mobile Equipment for Oldcastle Building Products



Sponsored by TransForce

NPTC/TRANSFORCE, INC. RECOGNIZE EIGHT PRIVATE FLEET PROFESSIONALS



Recipients of the NPTC/TransForce, Inc. Professional Leadership Awards are (from left), Tim Eckhardt, CTP, Dot Transportation, Inc.; Luann Dunkerley, The CEI Group; Lewis Allen, CTP, Aaron's Inc.; Scott Willert, CTP, America's Service Line, LLC.; Ed Welch, CTP, Perdue Farms, Inc. Catherine Gammill, AutoZone; Randy Maddox, CTP, CRH/Oldcastle Building Products; and Bob Mann, International Truck/Navistar.

THE NATIONAL PRIVATE TRUCK COUNCIL AND AWARD PROGRAM SPONSOR, TRANSFORCE, INC. RECOGNIZED EIGHT PRIVATE FLEET PROFESSIONALS

for their impressive contributions to the private fleet community. Since 1990, the NPTC Professional Leadership Awards have recognized those individuals who have positively impacted the National Private Truck Council, their profession, and the private trucking community. The recognition took place in conjunction with the NPTC Annual Education Management Conference and Exhibition held live and in-person April 10-12 in Cincinnati.

"Private fleets play a critical role in our national transportation infrastructure and the professionals who support this sector demonstrate their commitments to safety, efficiency and productivity every day," stated NPTC President Gary Petty. "We are honored to acknowledge the efforts of these outstanding professionals who have made significant contribution to NPTC, their profession and the private trucking community."

DAN SMITH LIFETIME ACHIEVEMENT AWARD



The Council's top award, the Dan Smith Lifetime Achievement Award, was presented to **Edward Welch, CTP, MBA**, Capital Sourcing Manager, Perdue Farms, Inc. Currently responsible for all Capital Expenditure & Fleet Procurement for Perdue Foods, Ed has also led transportation, maintenance, distribution center, and information technology operations during his 28 years with Perdue. He was the Top Graduate of the 2006 Certified Transportation Professional class. Ed received his business degree from Salisbury University in 1987 and graduated from Wilmington University's Master of Business Administration program in 1998. He served as an adjunct professor with that institution for more than 12 years, teaching various economics, management, finance, transportation and logistics courses. Ed previously served on the NPTC Board of Directors and NPTC's Institute Board of Governors, and is currently on the NPTC National Advisory Board. He assisted NPTC as a faculty member for the Private Fleet Management Institute for over 10 years. As a former U.S. Army officer, he served in diverse assignments including as a platoon leader

at Fort Clayton, Panama and a company commander at Fort Lee, Virginia. His military awards include the Bronze Star for combat operations during Operation Just Cause in Panama. He lives in Ocean Pines, Maryland with his wife, Ticia, and is the proud father of two sons, Jamie and Jordan.

PRIVATE FLEET EXECUTIVE OF THE YEAR



Recognized as the Private Fleet Executive of the Year was **Scott Willert, CTP**, President America's Service Line, LLC and America's Logistics, LLC (AML) located in Green Bay, Wisconsin. ASL is a refrigerated truckload carrier with over 200 trucks. AML is a logistics company that serves many customers, including American Foods Group, its sister company. In 2019, Scott led the effort to acquire Midwest Express, a 50-truck refrigerated fleet, and CDL Logistics, based in Grand Island, Nebraska. The integration of the two fleets and the two logistics companies has been very successful in providing capacity, service and solid financial performance which has enhanced the value of the Fleet and Transportation Services considerably. Scott has more than 30 years of Transportation and Logistics experience working for UPS, Kraft Foods and America's Service Line. He has been actively involved in NPTC for many years participating on the conference planning committee, speaking at conferences, and currently serving on the Board of Governors and the Board of Directors as the PR / Marketing Committee Chair. Scott also serves on the Board of Directors for the Wisconsin Motor Carriers Association and is a member of the Executive Steering Committee for the Green Bay, Wisconsin Economic Development Board. He earned his CTP designation this year.

NPTC PRIVATE FLEET MANAGER OF THE YEAR



Randy Maddox, CTP, Region Category Manager – Mobile Equipment, CRH/Oldcastle Building Products was honored as the NPTC Private Fleet Manager of the Year. Randy is the America's Regional Category Manager for Mobile Equipment with CRH/Oldcastle. CRH is based in Dublin, Ireland, but has operations in 29 countries around the

globe. Randy is based in Tampa, FL where he is responsible for the procurement and life cost analysis of the private fleet of CRH in the United States, Canada and South America. He is a 19-year veteran with CRH. Randy received his CTP designation in 2018. Today he works with both on-highway Class 5-8 and off-road earth moving construction equipment vehicles for all 189 affiliate companies of CRH across the Americas. Prior to CRH, Randy spent 15 years with Publix Supermarkets. Randy's career path began in the warehouse and included involvement in forklifts, shipping and receiving, inventory control, dispatching and eventually becoming a Class A driver for Publix. Randy has been married to his wife, Amy, for 30 years and has two children. Their daughter is in her third year of UNC—Medical School and his son is a second year Professor of Mathematics at UNC-Charlotte. Randy completed his MBA in 2020 at Columbia Southern University.

PRIVATE FLEET SAFETY PROFESSIONAL OF THE YEAR



Named as the Private Fleet Safety Professional of the Year was **Tim Eckhardt, CTP**, Director of Safety, Dot Transportation, Inc. Tim began his career with Dot Transportation in 2012 as a Sr. Transportation Manager and moved into the Director of Safety role in 2019. Tim and his team are responsible for overseeing D.O.T. Compliance, Driver Training, Accidents and Claims Management, and DTI's In House CDL Schools for the Dot Transportation Fleet that consists of approximately 1,700 full time drivers in the United States and Canada. Tim and his team strive daily to ensure Dot Transportation has the safest and most professional drivers on the road. Tim has a B.S. from Eastern Illinois University and an MBA from William Woods University. He earned his CTP certification in 2018 and proudly holds a class A CDL. Tim serves on the Board of Directors, and also Chairs the Safety Committee for NPTC. Tim and his wife and two sons reside in Quincy, IL

NPTC EXCELLENCE IN MEMBERSHIP AWARD (FLEET)



Lewis Allen, CTP, Director of Fleet Operations, Aaron's, Inc. was named NPTC Excellence in Membership Award (Fleet). Lewis began his employment with Aaron's in July 2006 and currently oversees a private fleet of 2,550 vehicles in the U.S.A. and Canada. He has more than 35 years of transportation experience to include Fleet, DOT Compliance, Safety, and Accident Management. Prior to Aaron's, Lewis served in the U.S. Navy for six years, worked for UPS for five years, UPS Truck Leasing for three years, The Home Depot for 13 years, RR Donnelly Logistics and APX Logistics for three years. He earned a B.B.A. Management from Kennesaw State University, Kennesaw, GA., and he received his Certified Transportation Professional (CTP) designation in 2014. Outside of work, Lewis enjoys traveling, running, hiking, swimming, and anything else that involves physical activity, and is an active DIY-er enjoying the challenge of working on frequent updates/remodeling of his home.

NPTC EXCELLENCE IN MEMBERSHIP AWARD (ALLIED)



Luann Dunkerley, Region Sales Manager, The CEI Group, received the NPTC Excellence in Membership Award (Allied). Luann is Regional Sales Manager for the CEI Group which is dedicated to Fleet Risk and Safety Services and Collision Repair Management. She has a

deep passion for safety in our industry and joined NPTC 12 years ago attending PFMI in Florida. After spending five days together with leadership and members of NPTC, she quickly realized that this was a very special organization and she wanted to become an active participant. During her tenure, she served two years on our Board of Directors and has served on Board of Governors for over 10 years. Additionally, she has served on NPTC Safety Committee for all of her years at NPTC. She has tremendous gratitude for the many friends she has met here and for our culture of genuine collaboration and sharing of best practices. In her words, "There is no other organization that is more meaningful to me professionally and personally than NPTC."

ALLIED MEMBER OF THE YEAR

The Allied Member of the Year was presented to **International Truck**. International is a Five-Star member of NPTC and values the trusted partnerships built over the past 90-plus years of membership and how this collaboration has moved the industry forward. International Truck shares NPTC's focus on driver safety with its DriverFirst™ design philosophy and is honored to support the National Driver Safety Awards, Fall Safety Conference, Driver All-Star Awards in addition to its involvement in the annual conference. International has a complete lineup of class 5-8 commercial vehicles to serve the private fleets of North America and offers leading support through the industry's largest service network with over 1,000 locations, all-makes OnCommand® Connection advanced connectivity services, and Fleetrite®, ReNEWEd® and Diamond Advantage® brand aftermarket parts. The brand has a history of innovation dating back to 1831, and will accelerate advanced technology developments in autonomy and its holistic approach electrification as part of TRATON SE, a global champion of the truck and transport services industry.



NPTC EXCELLENCE IN BACKHAULING AWARD

The final award, the NPTC Excellence in Backhauling Award, went to **AutoZone**, the largest retailer of aftermarket automotive parts and accessories in the United States. The company's private private fleet makes more than half a million store deliveries safely and on time each year to our 6,000+ domestic AutoZone retail stores. Operating at this scale requires the kind of flexibility a static fleet cannot offer. So for the last 20 years, AutoZone has taken a unique approach to backhaul by partnering with its trusted vendor community. AutoZone works with key vendors and uses a combination of our private store delivery fleet and 3PL carriers to pickup/haul inbound product to AutoZone's 10 distribution centers. Half of all inbound freight is moved this way allowing better visibility of purchase orders and improved lead times over vendor managed freight. A cross dock process combines these orders along with other AutoZone freight for more than 80% efficiency on daily outbound loads. This combination of AutoZone drivers and carriers allows the private fleet to be flexible with business needs so there is always capacity for on-time retail store deliveries. With operating at less than 1% inbound and outbound empty miles, the AutoZone private fleet has brought great value to the total business.



NPTC WELCOMES FOUR INTO DRIVER HALL OF FAME

FOUR DRIVERS, WHO COLLECTIVELY HAVE DRIVEN FOR MORE THAN 165 YEARS WHILE RACKING UP NEARLY 15 MILLION MILES OF SERVICE without a chargeable accident or a moving violation, have been inducted into the **NPTC Driver Hall of Fame** sponsored by Navistar NEXT eMobility Solutions. The recognition took place in conjunction with the **NPTC Annual Education Management Conference and Exhibition**, which was held April 10-12, 2012 in Cincinnati, OH.

The drivers are from NPTC member companies and have met the minimum qualifications of 20 years, three million miles or 50,000 hours of driving without a preventable accident. Many of the drivers have far exceeded these qualifications and are known for having made significant contributions to their industry and their communities. Since its inception, 112 drivers have been installed in the Driver Hall of Fame. This year's Driver Hall of Fame inductees are:



Award sponsors Bob Mann, Vice President and Assistant General Manager, Vocational Business, International Truck/Navistar, Inc. (left) and Kevin Holland, Director, eMobility Truck Sales, Navistar NEXT Mobility Solutions (right) congratulate the 2022 Driver Hall of Fame inductees (from right), Billy Ray Nester, UNIFI Manufacturing; Patrick Fay, Core-Mark International; Wayne Hayes, AutoZone, Inc.; and Jeff Putskey, Brakebush Transportation, Inc.



PATRICK FAY **Core-Mark International**

Pat started his driving career in 1983, and in those 39 years has racked up 2.2 million miles. Pat began with Carver Trucking and then joined Gene Dischler Trucking, hauling everything from livestock to seed, grain and chicken manure. He eventually switched from part-time to full-time truck driving, and his career took off. In 1998, he went to work for Farner-Bocken (now Core-Mark International), racking up 24 consecutive years of safe driving pins. Pat typically drives up to 400 miles per day and his days can last anywhere from 8 - 12 hours depending on his destination and any backhaul he may pick up. When not on the road, Pat is a corn and soybean farmer and very active in his community, serving as a volunteer firefighter, a certified firefighting instructor and member of the Glidden (Iowa) City Council. Recognized as a National Driver All-Star by NPTC in 2019, he was also an NPTC Hall of Fame Runner-up in 2019.



WAYNE HAYES **AutoZone, Inc.**

Wayne has driven 4.1 million miles in a driving career that has spanned 38 years. He began his driving career 38 years ago when he went to work for Turner Dairy Company hauling milk and ice cream. Ten years later, in 1994, he joined AutoZone, where he has achieved more than 3.1 million miles hauling auto parts to company stores. In his time with AutoZone, Wayne has made thousands of store deliveries without ever having a preventable collision, safety violation or a speeding ticket. He works 14 hours daily, a 70-hour work week. He drives on average 425 miles per day and 2,200 per week making deliveries in the southeast region. In 2020 he was the first AutoZone truck driver to log over 3 million safe miles driven. Wayne received AutoZone's Driver of the Year award in 2021. He has received numerous Extra Miler awards for various achievements. Wayne also received an award for his perfect attendance for his 28 year career with AutoZone.



BILLY RAY NESTER **Unifi Manufacturing**

In 49 years behind the wheel, Billy has driven 3.8 million miles, without a preventable accident. He started his career at age 16 working for his father's trucking company, driving dump trucks hauling gravel in support of the family septic business. With trucking in his veins, he went to work for Spevco, hauling show cars and racing products in support of NASCAR. He joined UNIFI in 1999 and has worked there for the past 22 years with a brief two-year interlude when the company reoriented its business. In that amount of time, he has driven 1.9 million miles without an accident or moving violation. He currently works between 50-55 hours per week, averaging 10-12 hours per day and running about 1,800 miles per week hauling between the company's plants in North Carolina, South Carolina, Virginia, and Georgia. Last year he was recognized as the North Carolina Trucking Association Driver of the Year.



JEFFERY PUTSKEY **Brakebush Transportation, Inc.**

Jeff was born into the trucking business. Jeff's father was a truck driver for Weiland Trucking out of Wautoma, WI and Jeff began his career working around the yard at Weiland's. He officially joined the company 39 years ago hauling beer, cheese and soda for Weiland. In 1993, he joined Brakebush Transportation and started hauling finished chicken product for human consumption. Back then, the chicken was floor loaded mainly by hand. Jeff has operated in all of the lower 48 states and has been running out West for most of his career with Brakebush. In the 39 years behind the wheel, Jeff has generated 4.3 million miles all without an accident and just one moving violation. Recognized as an NPTC National Driver All-Star in 2021, Jeff has been recognized by the Wisconsin Motor Carriers Association as a Driver of the Month and for 22 years of safe driving in the State of Wisconsin Presidents Safe Driving Club – Wisconsin Motor Carriers Association.

NPTC/NAVISTAR NEXT EMOBILITY SOLUTIONS ANNOUNCE 2022 FLEET SAFETY AWARDS

MORE THAN 20 PRIVATE FLEETS who have demonstrated continued improvement and dedication in elevating their safety performance year over year have been honored by receiving the NPTC/Navistar NEXT eMobility Solutions; Fleet Safety Awards. The recognition took place in conjunction with the NPTC Annual Education Management Conference and Exhibition, which was held April 10-12 in Cincinnati, OH.

“The Fleet Safety Awards recognize NPTC member companies that work to make safety a priority in their private fleets’ operations,” said **Tim Eckhardt, CTP**, Chair of the NPTC Safety Committee and Director of Safety for Dot Transportation, Inc. “These annual fleet safety awards in particular recognize companies with the lowest ratio of accidents per million miles for the past year.” This year’s winners (based on safety performance achieved in 2021) are:

REGIONAL

First Place: Procter & Gamble Distributing LLC
Second Place: Johnsonville Trucking LLC

LOCAL

First Place (tie): Blain Supply, Inc.
United Scrap Metal
Third Place: Composites One LLC

MIXED SMALL – LESS THAN 100 VEHICLES

First Place: Metal Exchange Corporation
Second Place: Sugar Foods Corporation
Third Place: Unifi Manufacturing, Inc

MIXED LARGE – MORE THAN 100 VEHICLES

First Place: Baxter Healthcare Corporation
Second Place: New South Express, Inc
Third Place: Marathon Petroleum Company LPC

Also recognized, were those fleets with outstanding and/or improved safety records based upon their crash rates.

WINNERS OF THE GOLD SEAL, awarded to fleets with a terminal that experienced ZERO crashes in 2021, include:

- CVS Health
- Hillyard, Inc.
- The Home Depot, Inc.
- Schwan Food Company

WINNERS OF THE SILVER SEAL, presented to those companies with a terminal that reduced its vehicle crash rates by 40% or more compared to the previous year, were:

- Hillyard, Inc.
- Orgill Transportation Co., LLC
- Schwan Food Company

THE BRONZE SEAL RECOGNITION is presented to companies with a terminal that reduced its vehicle crash rates by 20% to 39% from the previous year. The winners of the Bronze Seal are:

- CVS Health
- Hillyard, Inc.
- Schwan Food Company

NPTC HONORS 77 CERTIFIED TRANSPORTATION PROFESSIONALS® (CTP)

SEVENTY-SEVEN TRANSPORTATION PROFESSIONALS have achieved the prestigious designation of Certified Transportation Professional® (CTP) by the NPTC Institute, the educational and professional certification arm of the National Private Truck Council (NPTC). The CTP program is sponsored by J. J. Keller & Associates, Inc. The graduation ceremony took place in conjunction with the NPTC Annual Education Management Conference and Exhibition April 10-12, 2022, in Cincinnati.

Since the CTP designation was first introduced in 1993, nearly 1,500 fleet and transportation professionals have earned the right to add CTP after their name. CTPs are raising industry standards, and in turn, increasing the respect and prestige of the fleet and transportation profession.

"These new Certified Transportation Professionals have demonstrated the knowledge and ability to understand complex operational and regulatory issues, identify and evaluate potential costs and savings, and develop systems and practices that best meet their company's transportation needs and objectives," said **Duane Woods, CTP**, Senior Director, Transportation Operations, Albertsons Companies, and Chair of the NPTC Institute Board of Governors that oversees the program.

"The CTP designation is a benchmark of excellence earned by a special few, but available to any fleet or transportation specialist willing to make the necessary commitment of dedicated effort."

Each year, *Fleet Owner* magazine sponsors the CTP Top Graduate Award. This



year's Top Graduate was **Taylor Wise, CTP**, Assistant Transportation Manager, Dot Transportation Inc. See article on page 4.

The following individuals represent the CTP Class of 2022:

Frank Adams, CTP, *Trimble Transportation*
 Cara Austin, CTP, *Core-Mark International*
 Sam Bairn, CTP, *Albertsons Companies*
 Scott Bevil, CTP, *TransForce Group*
 Emily Burgeson, CTP, *GAF Corp./Hawk Logistics Solutions*
 Dan Burns, CTP, *Liberty Coke*
 John Cahill, CTP, *Waltco Lift Company*
 Jason Calhoun, CTP, *Idealease, Inc.*



Jared Comstock, CTP, *Nolan Transportation Group, Inc.*

Dominic A. Covello, CTP, *The QUIKRETE Companies*

Amanda Davidson, CTP, *Lumina Foods*

Don Davis, CTP, *Fleet Advantage*

Mario Delgado, CTP, *Idealease, Inc.*

Gary Dickerson, CTP, *Perdue Farms, Inc.*

Ryan Dotson, CTP, *Albertsons Companies*

Rich Ebersold, CTP, *Sheetz Inc. / CLI Transport, LP*

Mike Edwards, CTP, *ORBCOMM*

Brooke English, CTP, *The QUIKRETE Companies*

Charlie Fetters, CTP, *Liberty Coke*

Steven Fix, CTP, *Core-Mark International*

Allan Flores, CTP, *CPC Logistics, Inc.*

Nicolas Freeman, CTP

Gus Garcia, CTP, *Smart & Final*

Phillip Golladay, CTP, *Solera*

Christopher T. Haas, CTP, *Interstate Batteries*

John T. Halambeck, CTP, *J.J. Keller & Associates, Inc.*

Wesley Hall, CTP, *Fleet Advantage*

Kyle C. Hall, CTP, *ProVia Logistics, LLC*

Daren Hansen, CTP, *J.J. Keller & Associates, Inc.*

Kevin Howell, CTP, *Perdue Farms, Inc.*

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Eric Kind, CTP, *J.J. Keller & Associates, Inc.*

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Derek Rogers, CTP, *ProVia Logistics LLC*

Robin Schneider, CTP, *ORBCOMM*

Matti Segel, CTP, *Idealease, Inc.*

Kyle Sellers, CTP, *Core-Mark International*

Richard Sherrer, CTP, *Adica Trucking*

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Adam Spannauer, CTP, *Ply Gem*

Julie Spizuoco, CTP, *ORBCOMM*

Jim Stetz, CTP, *NationaLease*

Bob Stevens, CTP, *GAF Corp. / Hawk Logistics Solutions*

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Nicolas Theodore, CTP, *Orgill Transportation Co., LLC*

Brent M. Thomas, CTP, *Liberty Coke*

Jon Thomas, CTP, *TransForce Group*

Glen Tidd, CTP, *ProVia Logistics LLC*

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Scott Willert, CTP, *America's Service Line, LLC*

Taylor Wise, CTP, *Dot Transportation, Inc.*

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2022 BENCHMARKING SURVEY UPDATE

LATER THIS MONTH, NPTC WILL RELEASE ITS 2022 BENCHMARKING SURVEY REPORT, which is sponsored by Penske Truck Leasing.

The report will examine a number of key operational, performance issues and is designed to validate private fleet performance based on comparative peer data; to identify areas of improvement and opportunity; and to highlight significant trends affecting private fleet practitioners.

The benchmarking survey delves into key operational areas such as safety, technology, driver turnover, compensation, operational costs, equipment and maintenance to identify key trends and best practices.

As in previous surveys, the most common reasons for operating a private fleet are (1) to gain direct control of transportation capacity on demand, (2) to control costs, and (3) to provide consistent and high-quality customer service.

Private fleets stand out as a dynamically growing transportation market. The largest sector of the trucking industry, they account for approximately 50% of all Class 8 truck sales, and own or lease some three out of four Class 4 through Class 8 trucks on the road. Around 40% of all leased trucks are to private fleet companies.



Sponsored by



CANDIDATES FOR THE CERTIFIED TRANSPORTATION PROFESSIONAL® (CTP) PROGRAM ARE ENCOURAGED TO REGISTER NOW for their places in the Class of 2023. The Eligibility Application deadline is October 1, 2022. The program is sponsored by J. J. Keller & Associates, Inc.

By earning the CTP designation, you join a group of transportation professionals who have made a commitment to the private fleet industry, to an ongoing pursuit of career advancement, and to continuing enhancement of their knowledge and skills. Top management will readily identify you as a professional with the experience and knowledge to direct and administer a private fleet, traffic, or transportation operation.

To learn more about the CTP® program, visit www.nptc.org, or contact Kristen Todd at ktodd@nptc.org or (703) 838-8841.

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