

# CTP Insider

A quarterly publication for the Certified Transportation Professional published by the NPTC Institute.

Spring 2024

## Quarterly Highlights

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## PFMI 2024 Wins Highest Praise

**P**FMI 2024, WITH THE THIRD LARGEST ATTENDANCE IN THE 31-YEAR HISTORY of the program received uniformly high marks from the 107 registered attendees representing dozens of NPTC Fleet and Allied member companies. A full house of 95 attendees also participated in the CTP Exam Prep Workshop, which was held on January 12, just before the start of the PFMI.

“This might be the best all-time PFMI,” says **Mike Schwersenska, CTP**, Chair of NPTC Institute Board and PFMI Faculty member. “It would be hard to imagine a more enthusiastic and engaged group.”

This accelerated five-day “graduate level” program helps navigate the five core disciplines of private fleet management: Finance, Human Resources, Safety, Operations and Equipment and Maintenance. This core curriculum presented during the five day event,

has been deemed by the industry’s leading practitioners as essential for on-the-job success. The Institute provided a rigorous learning environment in which attendees were exposed to the foundational core disciplines of private fleet management through a series of presentations, round-table discussions,



structured networking activities and applied learning exercises.

The program provided an excellent resource for those studying to take the Certified Transportation Professional certification examination held last month.

*Continued on next page*



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**PFMI 2024 Continued**

[Click here](#) to see the event photo album. Attendees were led through interactive and applied knowledge sessions by an expert faculty consisting of:



**Scott Duvall, CTP**  
Oldcastle Building Products



**Jeff Eisaman, CTP**  
Sheetz Inc. / CLI Transport, LP



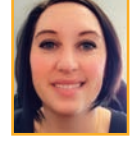
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**Duane Woods, CTP**  
Tillamook County Creamery Association

NPTC would also like to thank the following **Allied/Supplier Member Companies of NPTC** who generously contributed as **Sponsors** of the event:



**In the News**

The following individuals were elected as Board members at the **Board of Governors** meeting held January 25, 2024:



**Jason Ahten**  
Senior Director, Fleet Safety, Walmart Transportation LLC



**Jim Angel**  
V.P. Telematics Partners, SpeedGuage



**Albert Hall, CTP**  
Transportation Area Manager, Wegmans Food Markets, Inc.



**Kelsey Lanier**  
N.A. Private Fleet Director, Procter & Gamble Co.



**Beth Mars, CTP**  
Transportation Capacity Director, Frito-Lay, Inc.



**Gregg Stohler**  
VP Leasing and Rental Sales for Mack Leasing



**Jeff Wright**  
Director of Corporate Transportation, The Quikrete Companies





## CTP EXAM RESULTS

**T**HIS YEAR, AS WE CELEBRATE THE 31ST ANNIVERSARY OF THE CERTIFIED TRANSPORTATION PROFESSIONAL PROGRAM, we had 104 candidates that sat for this year’s exam. Of those, 88 passed the initial test – a passing rate of 84% which is slightly above our historic average of 80%. Of the 16 that did not pass:

- 7 failed the short answer essay questions
- 8 failed the case study
- 1 failed both portions

All 16 of the candidates that did not pass sat for the March 9 retake exam and all 16 passed. So, with the 88 original new CTPs from the February exam and the 16 that passed the retake, this year’s graduating class is comprised of 104 candidates.

Also, of note, we had a record number of CTP volunteer graders, 143 participating (vs. 107 last year). That gave us a total of more than 2,000 individual grades recorded for both the case study and the short answer essay. This means that each candidate’s exams were read by an average of 15 CTPs, infusing the process with a high degree of fairness, corroboration, and integrity. It was also a great way for so many CTPs to refresh their knowledge, give back to the program and, in the process, earn 25 recertification points.

With the addition of these 104 CTP graduates, the active total of CTPs now stands at 898 – the largest number of our history. We have had about 1,800 people earn their CTP designation in the 31 years the program has been active.

## COMING EVENTS:

### NPTC ANNUAL CONFERENCE

April 21-23, 2024, Orlando, FL

### NPTC NATIONAL SAFETY CONFERENCE

September 4-6, 2024, Orlando, FL

### 2025 CTP ELIGIBILITY APPLICATIONS DUE

Fall 2024

### CTP EXAM PREPARATION WORKSHOP

January 17, 2025 Orlando, FL

### 2025 PRIVATE FLEET MANAGEMENT INSTITUTE

January 18-22, 2025 Orlando, FL

### 2025 CTP EXAMINATION

February 8, 2025

### NPTC ANNUAL CONFERENCE

May 11-13, 2025, Orlando, FL

### NPTC NATIONAL SAFETY CONFERENCE

September 5-7, 2025, Orlando, FL

# “I SHOULD HAVE DONE THIS A LONG TIME AGO”



Feedback from Val Cabanig, CTP,  
Director of Transportation,  
Coastal Pacific Food Distributors, PFMI  
Attendee and CTP Class of 2024 Graduate

**A**FTER A FEW YEARS OF BUSINESS SCHOOL, Val Cabanig, CTP, started work at Coastal Pacific Food Distributors in 1993 as a data entry clerk. The company was very small with two locations in Stockton, California, and 30 employees. All transportation was outsourced. By 2004, having grown significantly, the company promoted Val to grow and develop the transportation department and set up an in-house trucking operation. Today, the company’s private fleet has 85 leased drivers and 14 company drivers.

A few years ago, Val was introduced to NPTC by John Trahan, CTP, Member, NPTC Institute Board of Governors, and Vice President, Sales and Operations, Centerline Drivers, LLC, an NPTC Five Star Member company. “John took me around to Council events like the National Safety Conference and the Annual conference. He strongly encouraged me to attend PFMI and take the CTP exam,” says Val.

### GOING THROUGH PFMI

“This year I took the plunge. PFMI is an eye-opening experience. All I can say is ‘wow’—just amazing. I was eager to learn all the information presented, but it was sometimes overwhelming—like being on a roller coaster drinking water from a fire hose.

“The days were long, but the week went by very fast. Sometimes I felt on top of the material and other times a bit behind the curve. In the end, it was worth every minute. My only regret is that I should have done this a long time ago.

“The Institute was well put together and exceptionally valuable. NPTC staff Tom Moore, CTP, Executive Vice President and Kristen Todd, Director of Education and Certification, and all the faculty members put us at ease and gave us confidence. I met so many great people and made a lot of friends. The mix of fleet and supplier representatives worked well. Moving us around in different groups was especially helpful. Everyone seemed open to new ideas. I can’t believe I learned so much. Some new ideas I put into practice as soon as I returned to work.”

### TAKING THE CTP EXAM

After completing the exam, Val sent this email to Tom Moore:

*“Thank you for the experience and challenge I just encountered. First, I don’t recall needing to type so much in a short amount of time. Secondly, I am drained...NPTC, Case Study, and, yes, your name Tom (in a great way) have been a conversation in my household for the last few weeks. I would go to sleep thinking of lease versus buy or all of the other stats I would try to remember. No matter what the outcome, I wanted to thank you for getting me out of my comfort zone, and for making me a better leader for my team and company.”*

### GETTING THE EXAM RESULTS

“Kristen Todd’s email made my day”:

*Dear Val, Congratulations! We are delighted to announce your designation as a Certified Transportation Professional (CTP®) having successfully passed both parts of the 2024 CTP Examination.*

### RETURN-ON-INVESTMENT

“This is a game-changer for me. I have a broader understanding and deeper appreciation for in-house corporate transportation. I now have a growing network of fellow professionals affiliated with NPTC who are on a similar path of continuous improvement, benchmarking, and best practices.

“I got great support from my company to get active with NPTC and go through the programs. I can’t thank John Trahan, CTP, enough for his inspiration and support. My plan is to encourage my entire team to attend PFMI, become CTPs, and to make the Council a part of our working careers.”

# CTP PROFILE

BY GARY PETTY  
PRESIDENT AND CEO  
NATIONAL PRIVATE TRUCK COUNCIL



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**Cassie Wood, CTP**  
Transportation Manager  
Regional Corrugated and White Paper  
PCA/Boise/BCT

## A GREAT CAREER

**CASSIE WOOD, CTP, BORN AND RAISED IN BOISE, ID**, has lived and worked there her entire life. Her mother was a second-grade teacher and her father ran his own small business as a mechanic of heavy-duty equipment. Her one sibling, a brother, is five years older. Cassie has three children, 11, 12, and 16. Her husband, like her father, is a mechanic and runs his own engine-rebuild business.

Cassie has almost twenty years of transportation experience including six years in management. Her current position with PCA/Boise/BCT is Regional Corrugated and White Paper Transportation Manager. She earned a bachelor's degree in business management in 2019 from Boise State University, her OSHA certification in 2019, and her Certified Transportation Professional (CTP®) designation in 2020.

Demonstrating exceptional skills in multitasking, Cassie pursued all three credentials at the same time and studied every day for more than two years. Outside of work, she is a health/fitness lifestyle coach, personal trainer, and obstacle course racer (Spartan).

After graduating from high school, Cassie went to work for Boise-Cascade and did not start her college studies until 19 years later. "I hired on at Boise in 2005 as a temp converting physical driver records to online files," says Cassie.

"Management pulled me aside one day and asked me to stay on as a temp for another 6 months. Soon I was hired as a log manager and did that for two years before moving on to the logistics department where I worked brokering freight for five years."

Next, Cassie dispatched heavy-haul trucks for two years. Then it was on to Waco, Texas, for another two years where she served as a Terminal Manager before returning to Boise to work as a freight pay analyst. After that she worked briefly in the safety department.

In her current role as Transportation Manager, Cassie oversees transportation of some 34 manufacturing plants and helps facilitate relationships between outside carriers and the private fleet, BCT, Inc., which is domiciled at several plants. "I leverage the private fleet performance to help negotiate rates with carriers and owner-operators."

Boise White Paper (formerly Boise-Cascade) is a wholly-owned subsidiary of the Packaging Corporation of America (PCA) which has over 90 box plants, 10 mills, and a white paper plant located throughout the country. BCT, Inc., formerly Boise Cascade Trucking, is the private fleet of the company with 300 trucks and 360 drivers. 75% are company drivers and 25% are owner-operators. BCT, Inc. has 14 terminals around the country.

The company's private fleet previously operated as a profit center and had 70% owner-operators and 30% employee drivers. "Under Packaging Corporation of America, we are a cost center and a majority of drivers are employees. We feel we are better off with company drivers. We have more control with our own drivers and turnover is very low. PCA loves our private fleet and feels it is an asset and competitive advantage."

Several management team members of Boise's private fleet have participated in NPTC over the past twenty years. The company usually sends one person per year through the Private Fleet Management Institute (PFMI) and the Certified Transportation Professional (CTP) program. Cassie's involvement with NPTC began in 2020 when she enrolled in the PFMI and later passed her CTP exam.

"Going through the CTP program gave me a great understanding about all aspects of running a private fleet," says Cassie. "What an amazing experience. It is a very well-rounded program. The resource study materials and practice tests were very helpful in preparing for the CTP exam. I learned a great deal and met people who have been helpful in my career. I am still in touch with many from my class."

Since completing her CTP, Cassie has joined the faculty of the PFMI and serves as a member of the NPTC Benchmarking Steering Committee. "I want to get more active in the Council and encourage women especially to choose a career in transportation as a first-choice vocation and eventually earn their CTP certification."

"I was fortunate to get into transportation by accident and have had wonderful opportunities in so many different roles. In the last four years, I've received two promotions. It's been a great career for me."



# “Best Show of the Year”

## NPTC 2024 expects record turnout



BY GARY PETTY  
PRESIDENT & CEO  
NATIONAL PRIVATE TRUCK COUNCIL

**T**HE NATIONAL PRIVATE TRUCK COUNCIL'S NPTC 2024 ANNUAL CONFERENCE AND EXHIBITION IS PROJECTED TO DRAW ANOTHER RECORD-SETTING NUMBER OF PRIVATE FLEET PROFESSIONALS. The event will take place April 21-23 at the Hyatt Regency Orlando and Orange County Convention Center. Registrations are expected to exceed last year's all-time high of 1,325 attendees. Representatives from more than 190 supplier/ vendor companies will exhibit at the show.

Education and networking are the event's core focus. NPTC's Conference Planning Committee, made up of some 50 fleet and allied/supplier company representatives, has been at work over the past several months selecting top speakers and subject-matter content for breakout sessions and workshops.

Over three days, 45 fleet expert practitioners will present and moderate more than three dozen sessions with discussions on topics of current interest to private fleets. Breakfast best-practice roundtable meetings in back-to-back mornings will take up over twenty specialty topics, each coordinated by an expert moderator.

Highlighting topics will include: "net zero" policy mandates for trucks set by government regulation; a review of "clean truck" legislation passed in California and several other states; a truck industry coalition advocating for sound public policies in the transition toward zero-admissions; and insights into EV adoption strategies from a major utility company with a large private fleet.

Other subjects on the program include driver performance systems; integration of onboard telematics; lessons in recruiting, interviewing, and onboarding the new driver; equipment availability and extended trade cycles; maintenance and total cost of ownership; competitive compensation and benefits in today's market; automated trucking; driver coaching and videos; the role drivers play in specifying equipment; and fleet justification strategies.

The schedule begins Saturday evening, April 20, with an invitation-only **LEADERSHIP WELCOME RECEPTION**, sponsored by Penske Truck Leasing, which will recognize Council leaders, first-time attendees and the CTP Class of 2024. Sunday morning, April 21st, starts off with concurrent workshops featuring NPTC general counsel, **Rick Schweitzer**, presenting the Washington Report, sponsored by Centerline Drivers LLC. During the **GENERAL SESSION**

APRIL 21 - 23 | ORLANDO

# NPTC 2024

**KICK-OFF LUNCHEON**, sponsored by CAT Scale and Mack Leasing System which follows, the **NPTC PROFESSIONAL LEADERSHIP AWARDS** program, sponsored by E.A. Dion, will recognize the top fleet managers for 2024 in the private fleet community.

NPTC's Certified Transportation Professional® program, sponsored by J.J. Keller & Associates, will present

the **CTP CLASS OF 2024 GRADUATION CEREMONY** honoring more than 100 new CTPs. The CTP Graduate of the Year, sponsored by *Fleet Owner* magazine, also will be announced. The evening features a **GALA NETWORKING RECEPTION** from 6:00-7:30, sponsored by ACT 1, the Allied Committee for the Trucking Industry.

**THE EXHIBITION AND TRADE SHOW**, open for three hours on Sunday and Monday afternoon, will have a record number of exhibitors displaying a wide range of equipment, technologies, specialty resources, and third-party services. The exhibits are one of the most important educational features of the conference.

At the **LUNCHEON CEREMONY** on Monday, April 22nd, sponsored by CPC Logistics, FleetNet America, Frito-Lay, Inc. and Trimble, the **NPTC DRIVER HALL OF FAME** and **FLEET SAFETY AWARDS**, sponsored by International Truck, will recognize this year's top drivers and safest fleets. For the closing luncheon on Tuesday, April 23rd, a preliminary report on NPTC's *Benchmarking Survey Report*, sponsored by Penske Truck Leasing, will be presented by **Tom Moore, CTP**, NPTC EVP. The conference concludes with the *Fleet Owner* 500 Top Private Fleet of the Year award ceremony.

NPTC 2024 offers extraordinary opportunities for business networking. Our conference slogan "You Must Be Present To Win" emphasizes the importance of face-to-face sharing and learning within a culture of trust and confidentiality.

"I've greatly enjoyed the NPTC annual conferences." "They get better every year." says **Chuck Amen, CTP**, outgoing chair of the NPTC's board of directors, and manager of transportation operations for Hillyard, Inc. Incoming Board Vice Chair/Chair-Elect **David Barth, CTP**, Transportation Operations Manager, Wegmans Food Markets, Inc., concurs, "The conference is a wonderful event which brings the entire culture together. It is the private fleet industry's premier annual event."



Continued on next page

# NPTC2024 *you must be present to win* SPONSORS

## PLATINUM LEVEL



Elite Suppliers to the Trucking Industry  
 Allied Committee for the  
 Trucking Industry  
 Sunday Evening Gala Reception



Sponsor



Driver Hall of Fame VIP Reception  
 Monday Driver Hall of Fame Luncheon  
 Registration Counter Kick-Panel  
 Workshop Refreshment Breaks



Professional Leadership  
 Awards



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Conference Mobile App



Exhibit Hall Monday Reception  
 Extravaganza  
 Exhibit Hanging Aisle-Sign



**Rental  
 Leasing  
 Logistics**

Saturday Leadership Welcome  
 Reception  
 Registration Counter Kick-Panel  
 Sunday Exhibit Hall Reception



Exhibit Hall Hanging Aisle Sign  
 Sunday Exhibit Hall Reception



Business Portfolios  
 Lanyards



Exhibit Hall Hanging Aisle Sign  
 Workshop Refreshment Breaks



Monday Driver Hall of  
 Fame Luncheon  
 Program At-A-Glance &  
 Exhibitor Directory

## GOLD LEVEL



Registrant Packets



Monday Exhibit Hall Extravaganza



Exhibit Hall Hanging Aisle-Sign  
 Workshop Refreshment Breaks



Name Badges  
 Registration Counter Kick-Panel

## SILVER LEVEL



Exhibit Hall Hanging Aisle-Sign



Monday and Tuesday Breakfasts



Exhibit Hall Door-Prize Ceremonies



Sunday and Tuesday Luncheons



Exhibit Hall Hanging Aisle-Sign



Monday and Tuesday Breakfasts



Monday Driver Hall of Fame Luncheon



Monday Driver Hall of Fame Luncheon



Sunday and Tuesday Luncheons



Exhibit Hall Hanging Aisle-Sign



Exhibit Hall Beverage Koozies

## BRONZE LEVEL



Workshop Refreshment Breaks



Workshop Refreshment Breaks



Registration Counter Kick-Panel



Workshop Refreshment Breaks



Workshop Refreshment Breaks

## SPECIAL THANKS TO



CTP Top Graduate Award



# NPTC2024 EXHIBITORS AN ALL-TIME RECORD!

*you must be present to win*



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 Blue Beacon Truck Wash  
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 TKO Graphix  
 Torque by Ryder  
 TransDirectUSA, LLC  
 Transervice Logistics, Inc.  
 TransForce  
 Transglobal Door  
 Transport Security, Inc.  
 Transport Topics  
 Transportation Compliance Services  
 Trillium, A Love's Company  
 Trimble  
 Trucker Path  
 Truckpedia  
 TruckRight  
 Turbo Images  
 TVC Pro-Driver  
 U.S. Energy  
 Uptake  
 Velociti Inc.  
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 Waltco Lift Corporation  
 Ward Transport & Logistics  
 Wenable Inc.  
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 Whiting Door Manufacturing  
 Wiers Fleet Partners  
 Wise Systems  
 Workhorse Group, Inc.  
 XTRA Lease  
 Yahara Software

# NPTC/J. J. KELLER WEBCAST SERIES

**C**O-SPONSORS NPTC AND J. J. KELLER AND ASSOCIATES, INC. are pleased to announce the 2024 schedule of safety and compliance webcasts. NPTC members are invited to attend the educational webcasts at no charge. Please mark your calendar for the dates below:

## **March 27 Understanding FMCSA's Crash Preventability Determination Program: How the Crash Preventability Determination Program Works and Why it Matters**

FMCSA has stated that their intention is to continue running the Crash Preventability Determination Program, and eventually improve it. It is important that carriers understand how this program works and why it is critical that carriers use it. In this webcast we will review what FMCSA considers an accident, how carriers are to record them, how FMCSA records and uses crash data, and the process of challenging the DOT classification of the accident via the FMCSA's DataQs website. We will then discuss why a carrier should participate in the preventability program, and when and how a carrier can request that a crash be considered "not-preventable."

## **May 1 CSA: Where We Are Now and Where We Are Going**

While the Compliance, Safety, Accountability program is not a regulation or set of regulations, it is the primary tool used to select carriers for intervention. For this reason, a carrier needs to have an understanding of how the system functions and therefore how to avoid an intervention. In this webcast, we will discuss what data is used to create the carrier's scores, how a carrier's scores are created, and what a carrier can do to improve them. We will also discuss the proposed changes to scoring tool within CSA, the Safety Measurement System or SMS.

## **May 29 DataQs: What Is IT? How Does It Work? How Can You Increase Your Chances of Success?**

The DataQs system is an electronic system for filing challenges, formally called "requests

for reviews" or "RDRs," to data maintained by the Federal Motor Carrier Safety Administration (FMCSA) in the Motor Carrier Management Information System (MCMIS). This is the database has all roadside inspection reports, DOT-recordable crash reports, and the results of any investigations involving the carrier in it. In this webcast we will discuss how the system works, how to file a challenge, and what supporting information or documents you should be including in your RDRs to be successful.

## **June 19 Navigating the Drug and Alcohol Testing Regulations and Protocols**

When discussing drug and alcohol testing, it is important to understand the technical aspects of the requirements as well as the spirit and overall goal of the regulations. In this webcast, we will discuss the required tests, how the decision is made after the lab reports the results to the medical review officer, including how marijuana and THC are handled by MROs, and the Drug and Alcohol Clearinghouse and how it is connected to your drug testing program, hiring, and continued employment standards.

## **July 31 The Benefits of Using In-Cab Cameras to Improving Driving Behavior and Improve Safety.**

The advent of in-cab cameras has changed how companies view drivers, coach and modify behaviors and improve highway safety. But how do you know if your dash camera program is working? The answer likely lies in myriad factors and metrics – corporate culture, driving hiring, coaching process, data integrity and transparency. The challenge is there are no true external benchmarks because of the differences in systems and implementation. In this webcast, we will hear from industry leaders who have embraced dual-facing and are now reaping the benefits of improved safety and driver commitment.

## **August 28 Demystifying Roadside Inspections**

A roadside inspection is a high-stress, and sometimes confusing and even mysterious experience for your driver. Having the driver knowledgeable and comfortable with the roadside inspection process can improve the outcome in a lot of cases. This webcast will provide carrier personnel with knowledge that can be shared with the drivers to help

reduce the stress and the mysteries when it comes to roadside inspections and help improve the outcomes when it comes to them. In this webcast will discuss:

- How drivers and vehicles are selected for inspection;
- The regulatory issues that are being looked at during the inspection, including electronic logs;
- The process and procedures involved in the inspection;
- What will be asked of the driver;
- Most importantly, how and why to share this information with your drivers; and
- The latest development with roadside inspections, the Level VIII initiative.

## **September 25 Building a Mock Audit**

Hoping you will pass a DOT audit should one come your way is not a sound strategy. You should continually be conducting your own tracking to see if you could be headed for an audit and conducting mock audits to see here you should be improving. In this webcast we will discuss:

- The Federal Motor Carrier Administration (FMCSA) audit selection methodology,
- The Six Factors of an audit,
- The records audited in each of the Factors, and
- How an audit is scored,

Armed with this information, a carrier can build their own self auditing mechanisms to increase the odds of a successful actual audit, should FMCSA come knocking.

## **October 30 Understanding Driver Medical Qualifications**

To become and remain qualified to drive, a driver must pass a DOT physical. The process involves a driver being examined by a medical professional that is on the National Registry of Certified Medical Examiners (NRCME). The examiner will use various sources, such as the Medical Examiner's Handbook, the Medical Advisory Criteria, the Medical Review Board recommendations, and his or her judgement to determine if the driver is qualified based on the requirements in §391.41. In an era of growing driver shortages, fleet managers have a direct role in ensuring the driver passes the exam. Learn some of the best practices that fleets are using to enhance driver health and wellness and the steps that are being taken to ensure the driver remains medically qualified.



## NPTC INSTITUTE BOARD OF GOVERNORS

**CHAIR:** Mike Schwersenska, CTP, General Manager, Brakebush Transportation, Inc.  
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## NPTC LAUNCHES BENCHMARKING DATA COLLECTION

**N**PTC HAS BEGUN COLLECTING DATA for the 2024 NPTC Private Fleet Benchmarking Survey Report, sponsored by **Penske Truck Leasing**. This survey is designed for the benefit of our fleet members as they seek to compare their operation to other best-in-class performers, thereby validating the fleet's performance and identifying areas of opportunity.

The final Benchmarking Report is a robust and effective resource that is designed **for your benefit to help you compare your operation to other best-in-class performers, to identify strategic areas of opportunity, and to enhance your value proposition. This year's survey, again sponsored by Penske Truck Leasing**, makes the task even easier with a new online platform with improved security features, easier navigation, and enhanced data entry functionality. The new questionnaire format allows you to download the survey in Excel format, which can be circulated to team members; answer sections in the order of your choosing; save your data and re-login as often as you prefer; and easily stay up-to-date on completion progress.

The case for private fleet justification has never been stronger and the value of participating in NPTC's Benchmarking Survey Report has never been greater. Last year, we had 118 NPTC Private Fleet member companies representing a broad cross-section of industries, markets, and customers contributed data to last year's Benchmarking Survey Report—the largest number in NPTC history. We hope to meet and exceed this target for 2019. We greatly welcome and appreciate your participation!

The Benchmarking Survey helps “sell” the private fleet to owners and upper management. Top decision-makers often do not realize, or underestimate, the significant differentiated value and essential core importance which the fleet contributes to the company's overall success.





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