# GTRINSIDER

A quarterly publication for the Certified Transportation Professional published by the NPTC Institute.

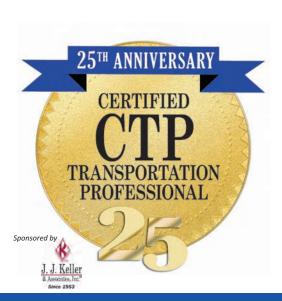
Fall 2019

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warding, and personally enjoyable experience for all. With an expanded program of two full days; the event featured:

 32 EXHIBITORS: Advanced Training Systems LLC, Bendix Commercial Vehicle Systems, Blue Beacon Truck Washes, CDLjobs.com, Convoy Technologies, Cooling Concepts, LLC, CPC Logistics, Inc., Driver-Facts, Drivers Legal Plan, EBE Technologies, Eco Flaps, EROAD, Fleetworthy Solutions, FLX Systems, FSSolutions, Idelic, IMMI, Instructional Technologies, International Truck, J.J. Keller & Associates, Inc., Luma Brighter Learning, Lytx, MAGTEC Prod-

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THREE SPONSORS: Idelic—Thursday's Keynote speaker; International Truck—National Driver All-Star Awards Program; and SambaSafety—Washington Report by Rick Schweitzer, NPTC General Counsel/Government Affairs Representative.

#### **DELIC**





 TWO NATIONAL LEADERS IN TRANSPORTATION: Keynote speakers: National Transportation Safety Board Vice Chair Bruce Landsberg and Federal Motor Carrier Safety Administrator Ray Martinez.





23 FLEET EXPERT PRESENTERS: Chuck Amen, CTP, Hillyard, Inc.; Meghan Chan, CTP, Mondelez International; Jessica Dalessandro, CTP, Weinstein Wholesale Meats; Eddie Davis, CTP, Marathon Petroleum Company; **Tim Eckhardt, CTP**, Dot Transportation; Keith Frantz, CTP, ADM Trucking; Chad Hawley, KeHe Distributors; Carol Heinowski, Meijer, Inc.; Bryan Jankowski, CTP, Nestle Transportation Co.; Amy Johnson, New South Express; Troy Kays, CTP, OHST, Papa John's Food Service; Chris Lint, Marathon Petroleum Company; Allison Marcum-Manno, Wallgreen Oshkosh, Inc.; Ryan Miller, Sunrise Transport; Larry Parsons, McLane Company, Inc.; Brett Pulley, CTP, Lumina Foods; Steven Roberts, Deseret Transportation; Mike Schwersenska, CTP, Brakebush Transportation; Marc Scibilia, CTP, Atlas Trucking; Greg Sikorski, KeHe Distributors; Cris Wallace; Matthews Aurora Funeral Solutions; Mark Winters, CTP, Dot Transportation, and Duane Woods, CTP, Albertsons Cos.

### NPTC RECOGNIZES 23 NATIONAL DRIVER ALL-STARS



WENTY-THREE PRIVATE FLEET TRUCK DRIVERS who have demonstrated high performance standards against their peer drivers throughout the country based on customer service, safety, adherence to company standards, regulatory compliance, and community service have been honored by the National Private Truck Council as National Driver All-Stars. The award, co-sponsored by International Truck/Navistar, Inc., was presented at a ceremony that took place in conjunction with NPTC's National Safety Conference, September 11-13, 2019.

"These drivers embody all the characteristics, skills and attitudes that are the heart of what enables the private fleet to continue to deliver exceptional levels of customer service," according to NPTC President and CEO **Gary Petty**. "They are ambassadors, not only for their company, but for the entire private fleet community. We are honored to recognize these private fleet drivers for meeting high performance standards in the fields of customer service, safety and compliance."

NPTC initiated the National Driver All-Stars program in 2009 to recognize those drivers of NPTC fleet member companies based on how they perform against their own internal customer service metrics. Specific measures of the recognition include:

- Customer service (uniform/appearance; on-time deliveries; attitude/ conduct; customer feedback; loading/ unloading; cooperation)
- Safety (number of DOT reportable accidents; number of OSHA reportable injuries; number of traffic violations verified by current MVR)
- Compliance with company standards (attendance, attendance at safety meetings, training, paperwork, etc.)
- Regulatory compliance (hours of service, DVIR, MVR, etc.)
- · Community service

This year's National Driver All-Star honorees are:

Roger Adams, Meijer, Inc.

**David Boyer**, Shaw Industries Group, Inc. **David Brooks**, Contract Transportation Systems/The Sherwin-Williams Co.

**Edward Carley**, Army & Air Force Exchange Service

**Tommy Chontofalsky**, Bridgestone Americas Tire Operations, assigned by CPC Logistics Inc.

**David Densberger**, America's Service Line, LLC

**Chris Farley**, Walgreens Oshkosh, Inc., assigned by CPC Logistics Inc.

**Patrick Fay**, Core-Mark International **Danny Ferguson**, CVS Heath

**Robert Hall**, Fabri-Kal Corporation, assigned by CPC Logistics Inc.

Randy Jackson, Harris-Teeter LLC

David Lewis, KeHE Distributors, LLC

Christopher London, TMH Transport,
LLC, assigned by CPC Logistics Inc.

**Luis Lopez**, Performance Food Group **Walter Patrick**, MedTrans LLC

Thomas Peterson, John Deere, assigned

by CPC Logistics Inc.
Leonard Pierson, Kroger Company

Charles Schmidt, Hydrite Chemical Company Brian Seaman, Orscheln Farm and Home,

LLC

**Konstantin Shibolev**, WFM Transport, Inc.

**Jeff Shoopman**, Avery Dennison, assigned by CPC Logistics Inc.

**David Stevens**, Moen Incorporated, assigned by CPC Logistics Inc.

**Billy Villa**, Marathon Petroleum Company

# FMCSA ADMINISTRATOR ADDRESSES NATIONAL SAFETY CONFERENCE

EDERAL MOTOR CARRIER SAFETY AD-MINISTRATOR RAY MARTINEZ provided the keynote address to the closing session of NPTC's National Safety Conference on February 13 in Orlando, Florida. Mr. Martinez is the sixth agency administrator since the inception of the FMCSA in 2000.



He began by applauding the **2019 National Driver All Stars** and noted a number of quotes from those drivers in the conference program, including references to "respect," "patience," and always putting "safety first." Mr. Martinez then noted one out of five miles of highways in the country have been rated as in "poor condition," and asked that carriers keep pressure on Congress to enact a long-term bill to support the Highway Trust Fund.

The Administrator then discussed a number of FMCSA rulemakings and programs that are designed to improve operational flexibility, address the driver shortage, and employ technology to improve regulatory compliance and improve safety.

#### **ELDs and Driver Hours of Service**

Mr. Martinez stated that we are still in a transitional period for adoption of Electronic Logging Devices for hours of service compliance, and noted that fewer than one percent of driver inspections since 2017 have resulted in out of service orders for failure to have ELDs or Automatic Onboard Recording Devices. He also stated that out of service violations have dropped 52% over last year.

Due to ELD requirements, the agency realized that motor carriers needed additional flexibility for hours of service, and published the current rulemaking to revise the HOS rules. They received over 5,200 comments to the August 2018 Advance Notice of Proposed Rulemaking, and recently published their specific proposal that would:

- Expand the short-haul exemption to allow all drivers to operate within a 150 air-mile radius and be relieved from duty within 14 hours;
- Modify the adverse driving conditions exception to extend the 14-hour window by two hours;
- Amend the 30-minute break rule to be required after 8 hours driving, and allow on duty time during the break;
- Adjust the sleeper berth rule to provide for a 7/3 split; and
- Allow an off duty break of up to 3 hours to extend the 14-hour duty window.

He also asked for comments on what other adjustments to the HOS rules would enhance flexibility without diminishing safety.

Mr. Martinez said the rulemaking is on a fast track at FMCSA, but said that they are considering requests to extend the deadline for comments, which is currently October 7, 2019.

#### **Military Driver Pilot Program**

The Administrator discussed the agency's pilot program to allow under-21 year old drivers with military training to operate commercial motor vehicles in interstate commerce. The drivers must be sponsored by a motor carrier, however, and he asked for companies to participate in this program.

The operating records of the military drivers will be compared to a control group. That data is also expected to provide informa-

tion on the training necessary to expand the program to under 21 year old drivers beyond the military.

#### **Drug and Alcohol Clearinghouse**

Mr. Martinez stated that the FMCSA has placed additional compliance resources on its website for the drug and alcohol clearinghouse, which is scheduled to go into effect on January 6, 2020. Motor carriers must register through the FMCSA web portal to participate in the program; registration will be available beginning in Fall 2019.

#### **Crash Preventability Demonstration Program**

The Administrator stated that the agency's Crash Preventability Demonstration Program would be made permanent. In the 18 months the pilot program was in operation, some 94% of the crashes submitted for review were determined to be non-preventable. The FMCSA intends to streamline the process and add additional crash types to those eligible for review.

#### **Human Trafficking**

The agency is promoting collaboration between industry and law enforcement to combat human trafficking, which is illegal smuggling of humans for labor or sexual abuse. *Truckers Against Trafficking* needs additional companies to participate.

Also, the Advisory Committee on Human Trafficking has issued its final report for 2019 on best practices to combat this activity, and the FMCSA has issued a final rule for a lifetime disqualification of any driver who is convicted of human trafficking.

#### **Our Roads Our Safety Program**

The agency has a number of materials on its website to increase public awareness of distracted driving. There are a series of videos, printed materials and talking points for public education about sharing the road with larger vehicles. The FMCSA needs additional carriers to participate in distributing this material to businesses, school groups and the public.

#### **COMING EVENTS:**

2020 CTP ELIGIBILITY APPLICATIONS DUE

October 1. 2019 — Now Extended

#### NPTC/J.J. KELLER WEBCASTS

- October 16, 2019: "Vehicle Maintenance Requirements and Best Practices"
- October 17, 2019: "How Fleets Are Implementing Advanced Vehicle Safety Systems to Drive Safely"

2020 CTP EXAM APPLICATIONS DUE

November 15, 2019

2020 CTP EXAM PREP WORKSHOP

January 17, 2020, Jacksonville, FL

**2020 PRIVATE FLEET MANAGEMENT INSTITUTE** 

January 18-22, 2020, Jacksonville, FL

#### 2020 CTP® EXAM

February 8, 2020, offered at 40 locations across the country

NPTC 2020 ANNUAL CONFERENCE AND EXHIBITION April 26-28. 2020 Cincinnati, OH

NATIONAL SAFETY CONFERENCE

September 9-11, 2020 – Orlando, FL





**David Barth, CTP**Transportation Area Manager
Wegmans Food Markets, Inc.

# An Unexpected But Rewarding Career Journey From Science To Transportation

"Just filling out the

[Benchmarking] survey

questionnaire itself is a

valuable experience...

I encourage every fleet

company to go through

this process."

AISED IN ROCHESTER, NEW YORK, DAVID BARTH, CTP, attended and graduated from the State University of New York (SUNY) at Courtland with a degree in biology. Fascinated by science while in high school, David worked on a science research project under the auspices of an expert and received credit for a

published work and presentations given at science conferences. After college graduation, anticipating the field of science as his life's work, he found his first scientific research job at the Eastman Dental Center—but only briefly. In due course, the Center lost its funding and David lost his job.

Circumstances caused him to look outside his chosen field—to the moving industry where he had previously worked. During his last two years of college, David held various part-time jobs at a moving and storage company, a local Allied Van Lines agent. Now a college graduate and finding no job openings available at the time in science, he decided to ask the moving company owners for a job. He accepted employment as a full-time customer service representative.

This position opened the door to a sixteen-year career in the moving and storage business. "I obviously never imagined the moving business as anything but temporary, but I enjoyed the work and, over time, held positions in office and industrial moving, dispatch, and operations management," says David. "I even became a Certified Moving Consultant (CMC) through the official certification institute of the industry."

But things started looking bleak for movers beginning in the late 11990's. Due to the internet and popularity of remote workplace employment, family household relocations in the United States declined from the historically consistent 20% of the population annually to single digits. Corporate relocation programs fell sharply. Thousands

of moving companies went out of business or shifted to other types of logistics services.

"My wife worked at the time at Wegmans as a part-time cashier and encouraged me to apply for a new job opening as warehouse supervisor. Fortunately, I got hired—that was 20 years ago." David

soon received promotion to operations manager and later made a lateral move to transportation. Subsequently, he was assigned to fleet maintenance supervision and split his time between transportation and maintenance.

Then one day U.S. DOT came knocking. "I think I was the only person at the company with DOT audit experience, having been through several compliance audits in the moving business because we did a lot of military moves and government contract work."

"Jeff Simon, CTP, owner of DOT Safety Plus, helped us through the audit process. Wegmans survived with a "conditional" and from that day forward built a very strong safety and compliance program." It was through Jeff that David learned about NPTC. "Actually, Jeff's company

paid our membership dues for one year to introduce us to the benefits of the Council and to the Certified Transportation Professional program which he had recently completed."

David attended his first NPTC National Safety Conference in 2009 and has been attending NPTC events ever since. He later was promoted to Transportation Area Manager and moved to Pottsville, PA where Wegmans operates a major warehouse distribution center serving stores in several states.

"Once of the first people I met at NPTC's safety conference was Carol Heinowski (NPTC Board Chair, Safety Committee Chair, and Logistics Manager at Meijer, Inc.). It may have been her first NPTC continued on next page

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#### In the News



Jacob Klingbeil, CTP, has been named Vice President of Fleet Operations for Procter & Gamble

SmartDrive Systems has named **Nick Hillesheim, CTP**, Vice President of North American Sales; and **Beth Tattershall, CTP**, as an account Regional Sales Manager.





At its Fall meeting, the NPTC Institute Board of Governors elected the following individuals to serve on the Board:



Lee Brodeur, VP, Lease Operations & Contract Services, Mack Leasing Systems, Volvo Truck Leasing Systems



Jeff Ferrell, CTP, Director of Field Sales-National Accounts, J. J. Keller & Associates, Inc.



**Bill Hartman, CTP**, Regional Transportation Manager, Thyssenkrupp Supply Chain Services



**Ann-Marie Daugherty, CTP,** Vice President, Logistics, Giant Eagle, Inc.



**Steven Garrish**, VP Safety, CRST International



**Mike Pawlowski**, Manager - Strategic Capacity Development C.H. Robinson Worldwide

#### NPTC BOARD CHAIR HEINOWSKI APPOINTED TO MICHIGAN TRUCK SAFETY COMMISSION

ICHIGAN GOVERNOR GRETCHEN WHITMER APPOINTED, and the Michigan Senate confirmed, NPTC Board Chair Carol Heinowski as the newest member of the Michigan Truck Safety Commission (MTSC) for a term of office ending August 4, 2021.

As Commissioner, Heinowski will represent the private motor carriers of the State of Michigan. MTSC is an 11-member commission, seven appointed by the Governor subject to the advice and consent of the Senate, and the only organization in the nation dedicated to commercial truck driver education and training supported not by taxpayer dollars but solely by the industry it serves. The Commission is committed to promoting truck driver safety through education and training, heightening all drivers' awareness of the operational characteristics and limitations of trucks, enlisting data collection and research, and



all drivers' awareness of the operational characteristics and limitations of trucks, enlisting data collection and research, and supporting enforcement of motor carrier laws.

#### **CTP Profile** Continued

event, too. We hit it off right away and have stayed close as professional colleagues ever since," says David. Wegmans has several relationships with grocery store chains like Meijer which are not competitors.

Over the past 10 years, David has attended several NPTC conferences and served as a speaker or panelist at many Council events. "Each time, I try to meet as many people as I can. Involvement has helped us make changes in our organizational structure, add safety protocols and practices, hire needed management capacity, and introduce technological enhancements to our fleet especially in the use of active safety technologies. We have hired many of our vendor/supplier partners through contacts we made through NPTC."

David also serves as a member of the Advisory Committee of the NPTC Benchmarking Survey Report. "Just filling out the survey questionnaire itself is a valuable experience. As I go through the questions, I ask whether we should be doing this or doing it differently. Senior management leaders at our company see the report each year and find it incredibly helpful," says David. "I encourage every fleet company to go through this process."

David serves as Chair of the NPTC Legislative and Regulatory Affairs Committee and is a member of the NPTC Board of Directors. David earned his CTP in 2017 after attending the Private Fleet Management Institute. He followed **Sean Dubman, CTP**, Transportation Safety Manager, who earned his certification in 2013. "We have another colleague planning to go through the program in 2020."

Does he miss the career in science which was not to be? "Sometimes in the past, maybe," says David. "But I feel very fortunate to have found fulfillment and success in transportation. I'm proud to be where and who I am—I have never looked back."

## NPTC/J. J. KELLER & ASSOCIATES, INC. CONTINUE

#### **WEBCAST SERIES NEXT MONTH**

EXT MONTH, NPTC AND J. J. KELLER & ASSOCIATES continue their webcast series with two timely and insightful webcasts, free to all NPTC members, on the following topics:

October 16, 2019: "Vehicle Maintenance Requirements and Best Practices" In this webcast we will be discussing the regulatory and non-regulatory aspects of developing, implementing, and making adjustments to a systematic maintenance program that allows for safe, compliant, and efficient operation of a fleet's vehicles. We will discuss how a well-managed vehicle maintenance

program can reduce costs and keep your fleet running safely, smoothly, and within the confines of the regulations. **Marc Scibilia, CTP**, Director of Safety and Maintenance, Atlas Trucking Company, is the featured fleet presenter.



October 17, 2019: "How Fleets Are Implementing Advanced Vehicle Safety Systems to Drive Safety" With traffic volumes increasing, and other drivers becoming more distracted, it is becoming more difficult for your drivers to avoid all accidents. In this webcast we will have a brief discussion of the electronic safety

systems that are presently available on commercial motor vehicles and the specific type of accidents they can help the driver avoid. The featured presenter is **Ryan Miller**, Transportation Manager, Sunrise Transport, Inc.





CTP CLASS OF 2020 NOW FORMING

"It has given me a great network of people for sharing ideas and brainstorming."



Beth Mars, CTP Class of 2014 Frito-Lay, Inc. ANDIDATES FOR THE CERTIFIED TRANSPORTATION PROFESSIONAL® (CTP) PROGRAM ARE ENCOURAGED TO REGISTER IMMEDIATELY for their places in the Class of 2020.

The first step in the certification process is to submit the CTP® Eligibility Application and return it with the application fee (\$495/NPTC members, \$595/non-members). While the Eligibility Application deadline was October 1, 2019, NPTC will hold open the submission deadline for any NPTC member that wants to enroll in the program.

The more experience individuals have in fleet/transportation management, the more knowledge they are likely to have about subjects covered in the CTP® Examination. However, even those with substantial experience in the transportation industry will need to dedicate themselves to some study and review before taking the CTP® Examination. To increase their chances of passing the CTP® Examination, NPTC recommends that candidates begin their study preparation as soon as practical.

By earning the CTP designation, private fleet professionals demonstrate a commitment to the private fleet industry, to an ongoing pursuit of career advancement, and to continuing enhancement of their knowledge and skills. It is a benchmark of excellence that is earned by a select few, but available to any private fleet executive, manager or supplier who is willing to make the necessary commitment.

Since 1993, nearly 1,800 transportation professionals have earned the right to use the CTP $^{\circ}$  designation after their names. NPTC is pleased to thank J. J. Keller & Associates, Inc., the official sponsor of the CTP program.

To learn more about the CTP® program, visit www.nptc.org, or contact Kristen Todd at ktodd@nptc.org or (703) 838-8841.



Class of 2019







2020 PRIVATE FLEET MANAGEMENT INSTITUTE January 18-22, 2020 at the Omni Jacksonville in Jacksonville, Florida. No matter what your official title is, today's transportation and logistics environment demands excellence. You need a variety of skills that lead to outstanding performance in every aspect of your job. NPTC's Private Fleet Management Institute provides the most comprehensive and intensive instruction, education and learning experiences led by the industry's top practitioners and designed to enhance your personal and professional mastery of private fleet management.

HE NATIONAL PRIVATE TRUCK COUNCIL WILL HOLD ITS

This accelerated five-day "graduate level" program helps navigate the five core disciplines of private fleet management: Finance, Human Resources, Safety, Operations and Equipment and Maintenance. This is the core curriculum deemed by the industry's leading practitioners as essential for on-the-job success. The PFMI curriculum provides a rigorous learning environment in which attendees will be exposed to the foundational core disciplines of private fleet management through a series of presentations, round-table discussions, structured networking activities and applied learning exercises.

#### **Strategic Components of the Private Fleet**

- Sustaining Upper Management Support: Ongoing Communications & Justification Selling
- Long-Range Outlook for Private Fleets
- Converting Data Into Actionable Intelligence and Behavioral Change
- Lean Transportation Management Disciplines
- Establishing Performance Driven Key Performance Indicators (KPIs)

### Organizational Strategies to Drive Operational Excellence

- Delivering Tailored Customer Service Value: The Private Fleet Advantage
- Optimization Protocols: Routing, Trailer Utilization, Capacity Management
- Inbound Logistics, Backhauling & Collaborative Logistics
- Right-Sizing Business Models: Private Fleet vs. Outside Carrier Capacity Ratios
- Management of Outside Third Parties to Ensure Performance

#### **Financial Strategies and Protocols**

- Financial Models for Private Fleets: Profit Center vs. Cost Center
- Determining True Fleet Costs
- Understanding and Using Financial Reports and Budgeting to Drive Excellence
- Return on Investment Measures

#### **Human Resources: Building a Culture of Excellence**

- Recruiting, Cultural-Fit Assessment, Interviewing, Screening and Hiring
- Scorecarding, Rewards, and Recognition Programs
- Onboarding and In-Service Training, Coaching, and Professional Development
- Compensation and Performance Incentive Strategies

#### **Safety and Compliance**

- Managing CSA Scores
- Compliance Strategies
- Behavior-Based Safety
- In-Service Performance Metrics

#### **Equipment and Maintenance**

- In-House vs. Outsourced Maintenance: Management Best Practices and Standards
- Spec'ing Strategies
- Life Cycle Costing and Trade Cycles
- Improving Driver-Shop Communications through Vehicle Inspection Reports

In addition, the Institute provides one of the most effective ways of refreshing your knowledge base and preparing for the **2020 CTP Examination set for Saturday, February 8, 2020**. *Please note there is a special Exam Preparation Workshop that immediately precedes the Institute, on Friday, January 10. A separate registration is required.* 

For more information about the Private Fleet Management Institute and how to register, visit NPTC's website at www.nptc.org.

#### NPTC INSTITUTE BOARD OF GOVERNORS

Chair: Mariko Roberts, CTP, Senior Director of Transportation, Frito-Lay, Inc Vice Chair: Duane Woods, CTP, Director of Transportation, Albertsons Companies

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Hayden Cardiff, Chief Executive Officer, Idelic

**Brian Casey**, Director, Inbound Transportation, Pepsi Beverages Company

Kim Castagnetta, Senior Vice President, Sales and Marketing, TransForce Group

Meghan Chan, CTP, Fleet Safety & Compliance Manager, Mondelez International LLC

Gary A. Ciapetta, CTP, Regional Director, Fleet Sales, Hendrickson Nick Cindrich, CTP, CDS, Director, Enterprise Safety & DOT Compliance, CVS Health

Bryan Coyne, CTP, EVP & General Manager, Trimble Transportation Bill Cromling, III, CTP, President, Ross Transportation Services Ann-Marie Daugherty, CTP, Vice President, Logistics, Giant Eagle, Inc. Luann Dunkerley, Sales Leader – NE Territory, CEI Group Jeff Dykes, Director, Sales & Support, Blue Beacon Truck Washes Joseph N. Evangelist, Executive Vice President, Transervice Logistics, Inc. Jeff Ferrell, CTP, Director of Field Sales-National Accounts, J. J. Keller & As-

Keith Frantz, CTP, DOT Compliance Manager, ADM Trucking, Inc.
Steven Garrish, CDS, MBA, CTP, VP Safety, CRST International
Bill Hartman, CTP, Regional Transportation Manager, Thyssenkrupp Supply

Keith Hazelwood, CTP, Director of Transportation, Batesville Logistics, Inc. David E. Helge, CTP, CDS, V.P., Maintenance & Safety, Idealease, Inc.

Jonathan Hubbard, CEO and Co-Founder, SpeedGauge

Laura Johnson, CTP, General Manager, NIC Federal

Rick Joyce, CTP, National Account Executive, FleetNet America

Adam Kahn, CTP, Vice President, Fleets, NetraDyne, Inc.

**Joe Laskowski, CTP**, Director, Fleet Safety & Compliance, MedTrans LLC <u>Del Lisk, CTP</u>, Vice President, Safety Services, Lytx

**Robert L. Mann**, V.P. & Assistant General Manager, Vocational Business, International Truck/Navistar, Inc.

Laura McMillan, CTP, Vice President, Training Development, Instructional Technologies, Inc.

**J. Bedford Monday, Jr., CTP**, Director of Warehouse Operations, Schwan Food Company

**Mike Pawlowski**, Manager - Strategic Capacity Development C.H. Robinson Worldwide

 $\begin{tabular}{ll} \textbf{William E. Perry, CTP, CDS}, Safety \& Compliance Specialist, Hill's Pet Nutrition, Inc. \end{tabular}$ 

Jill Quinn, President, Centerline Drivers, LLC

Gayle Robertson, President, BOLT System

Mike Schwersenska, CTP, Director of Transportation & Logistics, Brakebush Transportation, Inc.

**Robert W. Slaughter, CTP**, Sr. Regional Operations Manager, Murphy-Brown LLC

George "Bill" Sleeth, Sr., General Transportation Manager, Walmart Transportation

Ron Tartt, CTP, Managing Partner, DRC, Inc.

Andrea Viele, CTP, Group Transportation Manager, Nestlé USA Daniel E. Vits, CTP, General Manager, Private Fleet, Bridgestone Americas Tire Operations, LLC

John Vosters, Vice President of Strategic Accounts, Fleetworthy Solutions

**Don White, CTP**, Vice President of Business Development Cooling Concepts, LLC

Scott Willert, President, America's Service Line, LLC
Mike Willey, CTP, Assistant General Manager, PACCAR Leasing
James T. Wood, Vice President, Sales, Penske Truck Leasing Company

# NPTC/IDEALEASE 2019 SAFETY COMPLIANCE SEMINARS

PTC AND IDEALEASE, INC. HAVE ANNOUNCED THE FALL SERIES OF THE 2019 SAFETY COMPLIANCE SEMINARS. These widely acclaimed seminars, which attracted more than 3,000 attendees last year, will give you the strategies and information that you need to comply with the FMCSA regulations and navigate safety and compliance in 2019.

Co-sponsored by Idealease and NPTC, these seminars provide the industry's leading source of information and training that fleet managers need to comply with regulations, understand the carrier analysis process, and prepare for FMCSA intervention and compliance reviews. Using the regulations as an outline for the entire seminar, topics are presented in a logical sequence beginning with definitions, an overview of enforcement activities, and guidelines to develop your own safety program. Topics covered include:

- Review of safety technologies
- Electronic Logging Devices (ELDs)
- Review of new and proposed regulations
- Update on FMCSA's CSA program
- Applicability of federal and state safety regulations
- Driver qualifications
- Drug and alcohol testing
- Vehicle maintenance

The seminars will be held in the following locations:

10/3	Erie, PA
10/8	Chicago, IL
10/8	Everett, WA
10/9	Eugene, OR
10/15	Reno, NV
10/22	Salt Lake City, UT
10/23	Lexington, KY
10/23	Modesto/Turlock, CA

You can register for any of these seminars by visiting http://www.idealease.com/safety-seminar-registration. For additional information on these seminars, <u>click here</u> or contact Dave Helge, CTP, at (847)304-3190.

Sponsored by





#### NPTC JOINS I-95 CORRIDOR WORKING GROUP

NPTC HAS AGREED TO PARTICIPATE IN THE NEW I-95 CORRIDOR COALITION MILEAGE-BASED USER FEE (MBUF) MOTOR CARRIER WORKING GROUP,

established to consider various needs and viewpoints in the national exploration of transportation funding alternatives.

Participation does not indicate support for MBUF, such as, a vehicle-miles traveled tax, but instead recognizes the need to have another motor carrier voice included in this national discussion. The first meeting will be held September 20, 2019 in Washington, D.C. and will consider the findings from the I-95 Corridor Coalition MBUF pilot programs that have been conducted—through an USDOT grant—to explore the feasibility of MBUF as a replacement for a fuel tax. These MBUF pilots with personal and commercial vehicles have identified considerable differences including reporting challenges, rate setting, and current regulations.

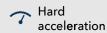
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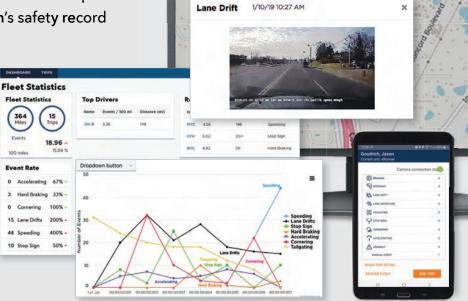














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